

Improving SD-WAN Connectivity for the Global Enterprise



Deliver Business-grade Service to Virtually Any Location

A reliable network is the foundation for building the applications and services that grow businesses and bring more value to customers. And those customers' expectations have expanded to encompass new levels of throughput, resiliency, and performance. As a result, SD-WAN has become the standard enterprise network technology of choice.

How can you get the most out of your SD-WAN solution?

By year-end 2022, **40%** of global enterprise SD-WAN initiatives will source some or all of their WAN transport separately from their managed SD-WAN services.

Source: Gartner SD-WAN Market Trends Report, 2020

Choosing the right mix of physical underlay networks and transport providers will directly influence the extent to which the SD-WAN can support enterprise services.

The challenge with traditional transport services is that they can only extend networks so far before they become impractical to deploy, and existing infrastructure may not provide the reliability that enterprises depend on.



Integrating non-terrestrial services like FlexEnterprise will allow enterprises and service providers to enhance SD-WAN benefits for all enterprise locations:

Improve Application Performance



Provide distinct paths for application-specific routing

Leverage each network's unique performance benefits

Nearly half (46%) of businesses reported feeling frustrated about WAN connectivity issues and could see a drop in productivity as a result.

Source: Engage Employee, 2020

Increase Enterprise Resiliency



Cut network downtime with a non-terrestrial underlay network

Maintain site and user productivity

40% of enterprise organizations indicate that downtime can cost their firms **over \$1,500 per minute**.

Source: Information Technology Intelligence Consulting, 2020

Reduce Site Deployment Time



Reduce new site deployment time and generate revenue more rapidly

Simple service packages easily integrate into your solution

Intelsat's services cover **99%** of the Earth's populated regions.

Terrestrial cellular networks only cover **20%** of the Earth's surface.

Source: ABI Research, 2019

With the right underlay networks in place, SD-WAN can make the best decisions and **increase value** of your underlay networks

Enable your SD-WAN to meet the unique service availability and application performance needs of your users

Intelsat's FlexEnterprise allows you to leverage Intelsat's largest-of-its-kind integrated satellite and terrestrial network to deliver business-grade service and benefits to virtually any location on the globe.

Improve your enterprise's quality of service and user experience, reduce capital costs, and enable new services and revenue opportunities with the world's most nimble and resilient global network.

Learn how FlexEnterprise can strengthen your SD-WAN solution and move your business forward. Intelsat.com/flexenterpriseglobal